

**Financial Overview**

DWC had a modest start to the 2012-2013 financial year registering a profit of \$153k in April's management accounts. This compares to a budgeted target of \$193k.

The main factor in the result was a fall in value of investments which continues 2012's theme of fluctuations in investment values being the significant driver of DWC's returns.

DWC's annual accounts are currently being audited by Audit NZ and the Annual Report is expected to be available in August. The accrual of the Extraordinary Distribution Fund and the effects from changes in some accounting policies are likely to reduce DWC's equity from that previously reported, but the final figure will not be known until the audit is complete.

**Leadership and Governance Programme a success**



Participants in the inaugural Leadership and Governance Programme visiting Stockton mine.

The pool of West Coasters with leadership skills has had a boost with 13 local business people graduating from the inaugural Leadership and Governance Programme.

The 18 month programme was devised to develop a quality group of people who have the skills and confidence to put themselves up for leadership roles. Participants studied a range of subjects including financials, company and contract law, statutory requirements, identifying and managing key risks, health and safety, and ethical standards.

The 13 participants graduated in May. Matt Lysaght was Tai Poutini Polytechnic's representative on the programme and says it was extremely useful and educational.

"There now exists a network of people from a huge range of industries with valuable leadership and governance expertise. A lot of them now have the skills and confidence to be able to partake in leadership, governance and management roles, ranging from school committees to large corporates," he says.

Barbara O'Neill was one of three representing

Westland Milk Products. She says the course was fantastic and gave her some great insight into managing different personality types.

"We gained great insights into why people think & behave the way they do. I believe the course was hugely beneficial to all participants and this can only have enormous benefits to the organisations we are involved in and ultimately to the West Coast region," she says.

West Coast organisations supporting the programme included Buller Electricity, Solid Energy, Electronet Services, CMP Kokiri, DOC, Buller Holdings, Westland Milk Products, Tai Poutini Polytechnic, F T Dooley Ltd and Buller District Council. DWC provided support and logistics.

"It has been a fantastic opportunity to upskill future leaders in our community. The participants can now share those skills to increase the level and quality of governance on the West Coast," says DWC Business Services Manager Julie Kissell.

A second leadership and governance programme is planned for later in the year.

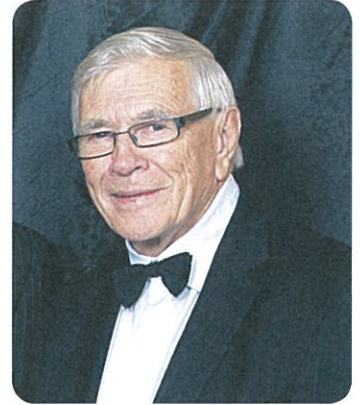
**DWC's Chair recognised in Queen's Honours**

DWC was delighted to see Trust Chairman John Sturgeon honoured in the latest Queen's Birthday Honours.

Sturge, as he is commonly known, was made an Officer of the New Zealand Order of Merit (ONZM). The accolade comes just weeks after he was granted life membership of the NZRFU.

DWC CEO John Chang says Sturge does an enormous amount for the community. "This is a fitting tribute to a man who has given an enormous amount of time and energy to rugby and the West Coast community. Sturge is an inspirational chair at DWC and the staff wish to congratulate him on his achievement," he says.

Sturge was appointed chair of DWC in 2010 and is also involved with a number of other organisations including the Halberg Trust and the Solid Energy Rescue Helicopter Trust. In 1990 he was given the Queen's Commemorative Medal for services to rugby, mining and the community, and in 1992 he received an MBE for services to sport.



Paul and Debra Magner on the farm

**Cranley Farms farmers win award**

Congratulations to Cranley Farms equity farmers Debra and Paul Magner who were recently named winners in the New Zealand Dairy industry awards. The couple won the West Coast - Top of the South sharemilker-equity farmer of the year title.

DWC CEO John Chang says the Award is a wonderful recognition of the hard work the Magners have put into Cranley Farms. "DWC is pleased to see them acknowledged for their ability to manage the farm and delighted to see its fortunes being turned around," he says.

In 2011 DWC invested \$5 million in Cranley Farms Ltd giving it a 43.5% shareholding in the company, which also owns the Cedar Farm dairy farm development in Westland's Arapura Valley. At the time of the investment Cranley Farms was milking 1,350 cows. They have since increased that number to 1,675 and completed 120 hectares of pasture development. They are also close to completing an

additional 50 bale rotary cowshed for the coming season.

"DWC invested in Cranley Farms to support and grow the West Coast dairy industry. It is excellent to see the company has supported local industry by using local contractors to make improvements to the farm. They have employed more staff and are now a significant contributor of milk solids to Westland Milk Products," says Dr Chang.

Debra Magner says winning the competition has been a very positive experience.

"We were thrilled to win the regional award as we are still a developing farm and constantly working on increasing production per hectare, and per cow. It has been a great season, we have exceeded our production targets and the development is on time and on budget," she says.

Cranley Farms plans to run an open day for the public to view the farm developments in November.

**Chairman's Comment**

It would be remiss of me not to mention a couple of events that took place in the last few weeks.

I was humbled and truly honoured to receive Life Membership from the New Zealand Rugby Football Union and following this special recognition I was equally surprised to have been made an Officer of the New Zealand Order of Merit (ONZM).

The West Coast and its people have afforded me the many wonderful opportunities to have a go over the years, and for this I thank you. I only hope I have not let you down and that I have represented the West Coast to your approval and that I have been faithful to the values that we try to live by. To this end, Mary and I take this opportunity to deeply and sincerely thank you.

For those of you who were there with me at the West Coast Leading Light Business Excellence Awards on May 18, you would all agree that the businesses on the Coast are in good hands. This was certainly evident looking at the quality of businesses that took the honours as respective category winners. Not only did we have a wonderful evening meeting and networking, but more importantly

we celebrated the best of our business operators on the Coast.

The growing calibre and the capability of leadership on the West Coast was further highlighted and evident at the graduation evening of our West Coast Leadership & Governance programme. The enthusiasm and dedication of both the graduating leaders and the next intake of participants was infectious.

I would like to take this opportunity to thank Westland Milk Products (WMP) for their partnership in the programme and, in particular, their Deputy Chair, Mike Havill for his foresight and determination to get this off the ground.

John Sturgeon  
Chairman

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**DWC awards finalist**



DWC is delighted to have been selected as a finalist in the "not for profit" category of the 2012 AUT Excellence in Business Support Awards.

DWC is up against an impressive line-up including the Sustainable Business Network, Beef and Lamb NZ, Leadership NZ and the Onehunga High Business School.

DWC CEO John Chang says DWC is pleased to be selected as a finalist amongst such a first-rate group of not for profit organisations.

"This is recognition of not just DWC but the West Coast business community. Through its activities and initiatives DWC is not only supporting businesses but also trying to bring the

business community closer together and highlight the excellence of businesses on the West Coast. It is also an acknowledgment of the huge effort by Chief Operating Officer Warren Gilbertson and the DWC team," says Dr Chang.

The AUT Excellence in Business Support Awards were established in 2005 and Dean of the AUT Business School Geoff Perry says they are highly regarded among industry.

"The awards provide organisations the chance to benchmark their performance alongside others in their field," says Dr Perry.

Winners will be announced in October at a black-tie gala dinner in Auckland.